## IRIS estimates that it costs ~\$17,600 to conduct a four case (20 ppl) co-sponsorship pilot – assumes no new FTE (1/2)



	Hours	Rate	Amount
Tools & Template			
Co-sponsorship Application Development	40	20	\$800
Co-sponsorship Manual Development	40	20	\$800
			\$1,600
Staff Time			
<b>Executive Director Time</b>			
Exec Dir – Engagement with VOLAG/National	10	40	\$400
Exec Dir – Outreach to Community Groups & Support	40	40	\$1,600
Total Exec Director	50	40	\$2,000
Community Engagement / Outreach Time			
Outreach time	5	20	\$100
Planning for training	3	20	\$60
Actual training	8	20	\$160
Total per case (5 people)	16	20	\$320
For Four cases	64	20	\$1,280
Co-Sponsorship Project Manager time			
Pre-arrival meeting	5	20	\$100
10-day employment assessment training	5	20	\$100
45-day meeting	5	20	\$100
90-day meeting	5	20	\$100
180-day, six-month meeting	5	20	\$100
Planning, communication, and data collection	25	20	\$500
Total per case (5 people)	50	20	\$1,000
Total for Four Cases	200	20	\$4,000

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# IRIS estimates that it costs ~\$17,600 to conduct a four case (20 ppl) co-sponsorship pilot - assumes no new FTE (2/2)



	Hours	Rate	Amount
Internal staff training time	40	20	\$800
Total direct salary costs	354		\$8,080
Benefits	22%	<del>-</del>	\$1,664
Taxes	8.31%	<del>-</del>	\$638
Total direct staff costs	-	<del>-</del>	\$10,502
Indirect cost salaries	21.09%	-	\$1,704
Benefits	21.67%	<del>-</del>	\$369
Taxes	8.31%	-	\$142
Total indirect staff costs	-	-	\$2,215
Operating expenses	20.48%		\$1,655

Sub-total Sub-total	\$15,972
Contingency	\$1,597
Total set up & small program	\$17,569

Assumes existing staff are in charge of pilot program

### In addition to the pilot costs of ~\$17,600, IRIS estimates that its own program costs between \$134k and \$218k to run annually



#### **Estimated costs**

Pilot / Small Program Costs

#### **Details**

- Assumes four cases of five family members each (20 people)
- Includes:
  - Staff time for developing a co-sp.
     manual and application (80 hours)
  - Exec Director time for engagement w/ nationals and outreach to community groups (50 hours total)
  - Staff training time (40 hours total)
  - Community Engagement/Outreach time
     (16 hours per case; 64 hours total)
  - Community Sponsorship Program Manager Time (50 hours per case (spread out over a year); 200 hours total)
  - Indirect & overheads

#### Amount

~\$18,000 for pilot / small program (vs. \$20,000 in 'income' / R&P support for these 20 people)

### Cost per total cosponsored clients

 \$878 per new co-sponsored arrival

#### IRIS's actual costs

IRIS Run-Rate Large Program (2 Co-Sp Manager) ~150 new cosp each year

- Includes 2 FT Co-Sponsorship Managers, 1 PT
   CE Outreach, High Support from Other
   Programs and from leadership (Education, Employment etc.)
- r **~\$218,000**+ vs. ~\$195,000 in administrative support for 195 co-sponsored in 2016
- \$869 (average across three years of arrival levels)

- IRIS Run-Rate Lower Arrivals (1 Co-Sp Manager) ~75 new co-sp per year
- Includes 1 FT Co-Sponsorship Managers, 1
  PT CE Outreach, Lower Support from Other
  Programs (Education, Employment etc.)
- ~\$134,000+ vs. ~\$30,000 in administrative support for 30 co-sponsored in 2018
- \$536 (average across three years of arrival levels)